

**FIA VIRTUAL MARCH ON WASHINGTON
TALKING POINTS**

ASK YOUR REPRESENTATIVE TO CO-SPONSOR H.R. 2733

**FIXED INDEXED ANNUITIES AND INSURANCE PRODUCTS
CLASSIFICATION ACT OF 2009**

- Hello, I'm a constituent calling about House Bill 2733, and wondering if I could talk with the legislative director or whoever helps the Representative on financial services issues. *[It is best if you can talk with the staff person assigned to financial services legislation; however it is okay to leave your message with a receptionist or any staff person if the legislative director is not available.]*
- I am calling to ask that Representative *[your Representative's name]* become a cosponsor of House Bill 2733 – an important bill that would reverse a recently adopted SEC rule that will otherwise seriously hurt my insurance business and be bad for consumers.
- **I faxed in a letter earlier today explaining why this legislation is very important to me. Can you confirm to me that your office got my letter. My name is *[provide your name and identifying information so the office can confirm receipt of your faxed letter]*.**
- House Bill 2733 is desperately needed to nullify a recently adopted SEC regulation – known as Rule 151A – that will harm my business, affect the jobs of thousands of insurance agents, and deprive customers of an important financial product. Rule 151A turns fixed indexed annuities – a popular insurance product – into a registered security subject to SEC regulation beginning in 2011. This is totally unnecessary because FIAs are already adequately regulated by state insurance commissioners. So we are asking Congress to help by passing legislation to reverse this arbitrary and unnecessary action taken by the SEC.
- Our legislation is gaining broad bipartisan support both in the House and Senate. House Bill 2733 was originally introduced by New York Democratic Congressman Gregory Meeks and Georgia Republican Tom Price and now has 50 co-sponsors. Its companion bill in the Senate, Senate Bill 1389, was introduced by Nebraska Democratic Senator Ben Nelson and Georgia Republican Senator Saxby Chambliss and now has 8 co-sponsors.
- **Please let the Representative know how important this is to me – and that we need the Representative's support by co-sponsoring House Bill 2733.** For more detailed information, I can put you in touch with one of our government relations counsel, Tom McDonald of Baker Hostetler, Dave Franasiak of Williams & Jensen, or Peter Peyser of Blank Rome.
- Thank you for asking Representative *[your representative's name]* to co-sponsor House Bill 2733.